**ABSTRACT**

**Objective:** Understand how the increased competitiveness encourages industries to seek solutions in order to maintain or increase their market share, promoting the manufacturing of quality products at reduced costs.

**Methodology:** In this study, an in-company analysis regarding the Lean performance evaluation methods present in the literature as well as already implemented in the industry was performed, focusing on the gaps of present models and needs for future.

**Findings:** New philosophies arise such as the Lean Manufacturing, which is based on contin­uous improvement, aiming at optimizing the production system, eliminating waste and using fewer resources.

**Value Added:** Based on the results, and with the objective of allowing comprehensive assessment of Lean performance independently by the companies, and the determination of improvement actions, a Lean performance evaluation method was developed in order to understand the impact in financial and economic figures of the case study.

**Recommendations:** Take into account the main concepts of the social sciences, such as Or­ganizational Culture, Leadership Style and Strategic Approach, considering the link with the financial economic performance.